



Terri Hartwell Easter Management Consultant Strategic Human Resources Expert Executive Coach Nearly 30 years cultivating exceptional leaders

OVERVIEW: As the former Chief Operating Officer of a top 100 national *AmLaw* legal practice and highly regarded organizational change strategist for leading professional services firms, commercial banks and the White House alike, Terri's trademark is bringing new approaches and innovative thinking to some of the toughest management challenges and most aggressive revenue enhancement goals.

Understanding that at the heart of every organization is its people, Terri's pragmatic, informed approach leads to lasting positive outcomes both for individuals and for an entire organization's culture.

DIVERSITY AT THE CORE: With a renowned diversity practice, Terri works with clients to frame day-to-day business through a lens of inclusion to attract and retain a more diverse workforce, and create pathways to business growth. With management and operational expertise across the United States

and in countries around the world including Belgium, Egypt, Russia, South Africa and the United Kingdom, she knows how to work authentically with a company's culture to create an environment where everyone can thrive.

CULTIVATING LEADERS: Leveraging expert coaching, organizational assessment, business process reengineering, and professional development skills, Terri's adept navigation of some of the most highly regulated, competitive environments is widely regarded in the industry. She has worked with a full range of talent -- from both rising leaders to the most seasoned executives -- to inspire more effective, inclusive management practices, helping them embrace change, reinvigorate, and manage more nimbly and effectively.

SUBJECT MATTER EXPERT: A regular on the national speaking circuit, recent topics include:

- Managing a Multi-Disciplinary Team
- Measuring the Effectiveness of Human Resources Initiatives, and
- New Strategies for Law Firm Revenues.

She is a graduate of Southeastern University, with graduate coursework in business administration from Howard and Harvard Universities and specialized training in business process reengineering and service quality management from the Disney Institute and Stanford University. She is a former trustee of Southeastern University, and former chair of the Human Resources Section of the Association of Legal Administrations (Capital Chapter).

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